

**MPLA**  
**Income & Expense - Budget vs. Actual**  
**January 1, 2022 - December 31, 2022**

Cash Basis

	Jan - Dec 22	Budget	% of Budget
<b>Income</b>			
<b>Conference</b>	10,575.90	5,000.00	211.5%
<b>Dues</b>			
<b>Checks</b>	4,865.00	5,000.00	97.3%
<b>PayPal</b>	11,172.34	9,700.00	115.2%
<b>Zelle payments</b>	330.00	300.00	110.0%
<b>Total Dues</b>	16,367.34	15,000.00	109.1%
<b>Fundraising</b>			
<b>AmazonSmile Donations</b>	90.43	150.00	60.3%
<b>Donations</b>	131.02	0.00	100.0%
<b>Grocery Card Program</b>	146.99	350.00	42.0%
<b>Fundraising - Other</b>	0.00	0.00	0.0%
<b>Total Fundraising</b>	368.44	500.00	73.7%
<b>Interest</b>	201.69	50.00	403.4%
<b>Jobline</b>	429.60	650.00	66.1%
<b>Leadership Institute</b>			
<b>Participant Fees</b>	1,000.00	0.00	100.0%
<b>Sponsorships</b>	0.00	0.00	0.0%
<b>Total Leadership Institute</b>	1,000.00	0.00	100.0%
<b>Miscellaneous Income</b>	0.00	0.00	0.0%
<b>Newsletter</b>			
<b>Advertising</b>	771.59	750.00	102.9%
<b>Total Newsletter</b>	771.59	750.00	102.9%
<b>Total Income</b>	29,714.56	21,950.00	135.4%
<b>Gross Profit</b>	29,714.56	21,950.00	135.4%
<b>Expense</b>			
<b>Archival Storage</b>	0.00	45.00	0.0%
<b>Audit</b>	0.00	0.00	0.0%
<b>Committees</b>			
<b>Awards</b>	317.69	500.00	63.5%
<b>Total Committees</b>	317.69	500.00	63.5%
<b>Conference Expense</b>			
<b>Exec Sec Travel-Registration</b>	0.00	1,050.00	0.0%
<b>Newsletter Editor Travel</b>	300.00	300.00	100.0%
<b>Receptions/Bandanas</b>	226.04	200.00	113.0%
<b>Webmaster Travel &amp; Registration</b>	280.00	1,000.00	28.0%
<b>Conference Expense - Other</b>	230.99	0.00	0.0%
<b>Total Conference Expense</b>	1,037.03	2,550.00	40.7%
<b>Dues/Subscriptions</b>	150.00	150.00	100.0%
<b>Executive Board</b>			
<b>Travel</b>	220.06	0.00	100.0%
<b>Total Executive Board</b>	220.06	0.00	100.0%
<b>Executive Secretary</b>			
<b>FICA - Social Security/Medicare</b>	1,119.66	1,119.66	100.0%
<b>Executive Secretary - Other</b>	14,636.32	14,636.32	100.0%
<b>Total Executive Secretary</b>	15,755.98	15,755.98	100.0%
<b>Insurance - Bond</b>	502.00	1,050.00	47.8%

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<b>Leadership Institute Expense</b>			
Institute Facilitator	0.00	0.00	0.0%
Institute Facility/Location	3,329.00	3,000.00	111.0%
Leadership Institute - Misc	0.00	0.00	0.0%
<b>Total Leadership Institute Expense</b>	3,329.00	3,000.00	111.0%
<b>MemberClicks</b>	3,522.54	3,700.00	95.2%
<b>Miscellaneous Expense</b>			
Bank Charges	24.00	24.00	100.0%
Secretary of State Filing Fees	10.00	20.00	50.0%
Miscellaneous Expense - Other	10.00	0.00	100.0%
<b>Total Miscellaneous Expense</b>	44.00	44.00	100.0%
<b>Newsletter Ad Commissions</b>	120.00	120.00	100.0%
<b>Newsletter Editor</b>	2,100.00	2,100.00	100.0%
<b>Office Supplies</b>	15.35	80.00	19.2%
<b>Postage</b>	91.36	150.00	60.9%
<b>President-Travel</b>	0.00	0.00	0.0%
<b>Prof Dev Grant Awards</b>			
CE Preconference Grants	0.00	0.00	0.0%
Regular Grants	0.00	0.00	0.0%
<b>Total Prof Dev Grant Awards</b>	0.00	0.00	0.0%
<b>Telephone/Internet</b>	560.52	500.00	112.1%
<b>Videoconferencing</b>	499.90	500.00	100.0%
<b>Web Hosting</b>	370.00	500.00	74.0%
<b>Webmaster</b>	0.00	0.00	0.0%
<b>Total Expense</b>	28,635.43	30,744.98	93.1%
<b>Net Income</b>	<b>1,079.13</b>	<b>-8,794.98</b>	<b>-12.3%</b>