

MPLA
Income & Expense - Budget vs. Actual
January 1, 2014 - December 31, 2014

	Jan - Dec 14	Budget	\$ Over Budget
Income			
Conference			
Seed Money Returned	0.00	4,000.00	-4,000.00
Conference - Other	0.00	0.00	0.00
Total Conference	0.00	4,000.00	-4,000.00
Dues			
Checks	8,176.93	10,000.00	-1,823.07
PayPal	9,927.21	9,000.00	927.21
Total Dues	18,104.14	19,000.00	-895.86
Fundraising			
Donations	168.20	150.00	18.20
Friends of Leadership Institute	196.50	100.00	96.50
Grocery Card Program	1,828.95		
Special Projects	305.00	200.00	105.00
Total Fundraising	2,498.65	450.00	2,048.65
Interest	152.96	60.00	92.96
Jobline	604.06	400.00	204.06
Leadership Institute			
Participant Fees	18,225.80	17,000.00	1,225.80
Sponsorships	9,350.00	5,000.00	4,350.00
Total Leadership Institute	27,575.80	22,000.00	5,575.80
Miscellaneous Income	0.00	0.00	0.00
Newsletter			
Advertising	1,058.00	450.00	608.00
Total Newsletter	1,058.00	450.00	608.00
Total Income	49,993.61	46,360.00	3,633.61
Gross Profit	49,993.61	46,360.00	3,633.61
Expense			
Audit	0.00	300.00	-300.00
Booth	0.00	200.00	-200.00
Committees			
Administration			
Conference Calls	43.54	75.00	-31.46
Total Administration	43.54	75.00	-31.46
Awards	210.00	650.00	-440.00
Communication Committee	0.00	30.00	-30.00
Leadership Institute Committee	27.82	150.00	-122.18
Membership Committee	5.23	100.00	-94.77
Nominating Committee	0.00	25.00	-25.00
Professional Development Grants			
Conference Calls	41.29	60.00	-18.71
Total Professional Development Grants	41.29	60.00	-18.71
Total Committees	327.88	1,090.00	-762.12
Conference Expense			
Conference Seed Money	0.00	4,000.00	-4,000.00
Conference Expense - Other	108.76	750.00	-641.24
Total Conference Expense	108.76	4,750.00	-4,641.24
Dues/Subscriptions	150.00	150.00	0.00
Exec Sec Salary FICA Medicare			
Employee withholding	945.94		
Employer contribution	0.00	934.00	-934.00
Executive Secretary Salary	0.00	12,205.50	-12,205.50
Exec Sec Salary FICA Medicare - Other	12,193.30	0.00	12,193.30
Total Exec Sec Salary FICA Medicare	13,139.24	13,139.50	-0.26

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Executive Board			
Conference Calls	129.46	200.00	-70.54
Recognition	0.00	65.00	-65.00
Travel	5,162.59	4,500.00	662.59
Total Executive Board	5,292.05	4,765.00	527.05
Fundraising Expense			
Grocery Card Program	288.18		
Fundraising Expense - Other	0.00	0.00	0.00
Total Fundraising Expense	288.18	0.00	288.18
Insurance - Bond	1,034.95	550.00	484.95
Leadership Institute Expense			
Coordinator	2,100.00	2,100.00	0.00
Institute Facilitator	7,500.00	7,500.00	0.00
Leadership Institute - Misc	1,467.59	1,400.00	67.59
Travel	3,943.70		
YMCA of Rockies	10,669.00	17,200.00	-6,531.00
Leadership Institute Expense - Other	0.00	0.00	0.00
Total Leadership Institute Expense	25,680.29	28,200.00	-2,519.71
MemberClicks	2,040.00	2,300.00	-260.00
Miscellaneous Expense			
Bank Charges	25.08	25.00	0.08
Credit Card Charges	664.62	478.27	186.35
Miscellaneous Expense - Other	20.00	100.00	-80.00
Total Miscellaneous Expense	709.70	603.27	106.43
Newsletter Ad Commissions	11.25	50.00	-38.75
Newsletter Editor	1,800.00	1,800.00	0.00
Office Supplies	142.95	300.00	-157.05
Portal Administrator	175.00	200.00	-25.00
Postage	61.61	250.00	-188.39
President-Travel	0.00	0.00	0.00
Printing	0.00	100.00	-100.00
Prof Dev Grant Awards			
CE Preconference Grants	1,500.00	1,500.00	0.00
Regular Grants	2,442.43	4,000.00	-1,557.57
Total Prof Dev Grant Awards	3,942.43	5,500.00	-1,557.57
Reconciliation Discrepancies	-0.01		
Telephone	383.88	450.00	-66.12
Web Hosting	69.21	150.00	-80.79
Webmaster	2,180.00	2,180.00	0.00
Total Expense	57,537.37	67,027.77	-9,490.40
Net Income	-7,543.76	-20,667.77	13,124.01

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	% of Budget
Income	
Conference	
Seed Money Returned	0.0%
Conference - Other	0.0%
Total Conference	0.0%
Dues	
Checks	81.8%
PayPal	110.3%
Total Dues	95.3%
Fundraising	
Donations	112.1%
Friends of Leadership Institute	196.5%
Grocery Card Program	
Special Projects	152.5%
Total Fundraising	555.3%
Interest	254.9%
Jobline	151.0%
Leadership Institute	
Participant Fees	107.2%
Sponsorships	187.0%
Total Leadership Institute	125.3%
Miscellaneous Income	0.0%
Newsletter	
Advertising	235.1%
Total Newsletter	235.1%
Total Income	107.8%
Gross Profit	107.8%
Expense	
Audit	0.0%
Booth	0.0%
Committees	
Administration	
Conference Calls	58.1%
Total Administration	58.1%
Awards	32.3%
Communication Committee	0.0%
Leadership Institute Committee	18.5%
Membership Committee	5.2%
Nominating Committee	0.0%
Professional Development Grants	
Conference Calls	68.8%
Total Professional Development Grants	68.8%
Total Committees	30.1%
Conference Expense	
Conference Seed Money	0.0%
Conference Expense - Other	14.5%
Total Conference Expense	2.3%
Dues/Subscriptions	100.0%
Exec Sec Salary FICA Medicare	
Employee withholding	
Employer contribution	0.0%
Executive Secretary Salary	0.0%
Exec Sec Salary FICA Medicare - Other	100.0%
Total Exec Sec Salary FICA Medicare	100.0%

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	<u>% of Budget</u>
Executive Board	
Conference Calls	64.7%
Recognition	0.0%
Travel	114.7%
Total Executive Board	<u>111.1%</u>
Fundraising Expense	
Grocery Card Program	
Fundraising Expense - Other	0.0%
Total Fundraising Expense	<u>100.0%</u>
Insurance - Bond	188.2%
Leadership Institute Expense	
Coordinator	100.0%
Institute Facilitator	100.0%
Leadership Institute - Misc	104.8%
Travel	
YMCA of Rockies	62.0%
Leadership Institute Expense - Other	0.0%
Total Leadership Institute Expense	<u>91.1%</u>
MemberClicks	88.7%
Miscellaneous Expense	
Bank Charges	100.3%
Credit Card Charges	139.0%
Miscellaneous Expense - Other	20.0%
Total Miscellaneous Expense	<u>117.6%</u>
Newsletter Ad Commissions	22.5%
Newsletter Editor	100.0%
Office Supplies	47.7%
Portal Administrator	87.5%
Postage	24.6%
President-Travel	0.0%
Printing	0.0%
Prof Dev Grant Awards	
CE Preconference Grants	100.0%
Regular Grants	61.1%
Total Prof Dev Grant Awards	<u>71.7%</u>
Reconciliation Discrepancies	
Telephone	85.3%
Web Hosting	46.1%
Webmaster	100.0%
Total Expense	<u>85.8%</u>
Net Income	<u><u>36.5%</u></u>