## MPLA Income & Expense - Budget vs. Actual January 1 - October 13, 2016

	Jan - Dec 16	Budget	% of Budget
Income Conference	10,968.61	10,968.61	100.0%
Dues Checks PayPal	4,973.76 5,695.23	8,000.00 7,000.00	62.2% 81.4%
Total Dues	10,668.99	15,000.00	71.1%
Fundraising Donations Grocery Card Program Special Projects	35.14 1,131.99 57.81	0.00 1,800.00	100.0% 62.9%
Total Fundraising	1,224.94	1,800.00	68.1%
Interest Jobline Leadership Institute	47.92 483.52	100.00 800.00	47.9% 60.4%
Participant Fees Sponsorships	17,497.75 5,000.00	18,000.00 0.00	97.2% 100.0%
Total Leadership Institute	22,497.75	18,000.00	125.0%
Newsletter Advertising	0.00	363.82	0.0%
Total Newsletter	0.00	363.82	0.0%
Total Income	45,891.73	47,032.43	97.6%
Gross Profit	45,891.73	47,032.43	97.6%
Expense Audit Booth Committees Awards Membership Committee Professional Development Grants	0.00 0.00 165.00 0.00	300.00 200.00 500.00 250.00	0.0% 0.0% 33.0% 0.0%
Conference Calls	0.00	0.00	0.0%
Total Professional Development Grants	0.00	0.00	0.0%
Total Committees	165.00	750.00	22.0%
Conference Expense	298.93	750.00	39.9%
Consulting Dues/Subscriptions Exec Sec Salary	500.00 150.00	0.00 150.00	100.0% 100.0%
Employer contribution Exec Sec Salary - Other	764.67 9,995.70	1,019.56 13,327.60	75.0% 75.0%
Total Exec Sec Salary	10,760.37	14,347.16	75.0%
Executive Board Recognition			
Bonus Payments Recognition - Other	300.00 0.00	300.00 65.00	100.0% 0.0%
Total Recognition	300.00	365.00	82.2%
Travel			
Total Executive Board	189.00	2,500.00	7.6%
	<u>    189.00</u>	<u>2,500.00</u> 2,865.00	<u>7.6%</u> 17.1%
Fundraising Expense Grocery Card Program			
	489.00	2,865.00	17.1%

## MPLA Income & Expense - Budget vs. Actual January 1 - October 13, 2016

	Jan - Dec 16	Budget	% of Budget
Leadership Institute Expense			
Coordinator	1.875.00	2.500.00	75.0%
Institute Facilitator	7,500.00	7,500.00	100.0%
Leadership Institute - Misc	1.159.86	1.600.00	72.5%
Travel	5,125.30	5,000.00	102.5%
YMCA of Rockies	14,902.86	12,000.00	124.2%
Leadership Institute Expense - Other	0.00	0.00	0.0%
Total Leadership Institute Expense	30,563.02	28,600.00	106.9%
MemberClicks	1,800.00	2,500.00	72.0%
Miscellaneous Expense			
Bank Charges	20.00	26.00	76.9%
Credit Card Charges	0.00	0.00	0.0%
Miscellaneous Expense - Other	20.00	20.00	100.0%
Total Miscellaneous Expense	40.00	46.00	87.0%
Newsletter Ad Commissions	0.00	0.00	0.0%
Newsletter Editor	1,575.00	1,900.00	82.9%
Office Supplies	39.98	300.00	13.3%
PayPal Fees	0.00	0.00	0.0%
Portal Administrator	0.00	200.00	0.0%
Postage	21.84	250.00	8.7%
President-Travel	1,054.58	2,500.00	42.2%
Printing	0.00	100.00	0.0%
Prof Dev Grant Awards			
CE Preconference Grants	0.00	0.00	0.0%
Regular Grants	2,380.20	7,500.00	31.7%
Total Prof Dev Grant Awards	2,380.20	7,500.00	31.7%
Telephone	0.00	400.00	0.0%
Videoconferencing	499.90	500.00	100.0%
Web Hosting	107.92	300.00	36.0%
Webmaster	2,289.00	2,289.00	100.0%
Total Expense	52,909.74	68,547.16	77.2%
Net Income	-7,018.01	-21,514.73	32.6%