Inco		<mark>e - Budget vs.</mark>	Actual
	Proposed 2018	<b>7-December-4</b> ,e <b>201</b> 5	
INCOME			
Conference	5,000.00	<mark>)</mark> 10,913.53	Nevada est. income; KS in 2019
Dues			
Checks	5,000.00		
PayPal	10,000.00	12,117.80	
Total Dues	15,000.00	18,514.05	
Fundraising			
AmazonSmile Donations	50.00	<mark>)</mark> 79.51	
Donations	50.00	70.00	
Friends of Leadership Institute	0.00	0.00	
Grocery Card Program	1,200.00	<mark>)</mark> 1,233.93	
Special Projects	0.00	0.00	
Total Fundraising	1,300.00	<mark>)</mark> 1,383.44	
Interest	72.00	<mark>)</mark> 71.79	
Jobline	500.00	<mark>)</mark> 552.37	
Leadership Institute			
Participant Fees	20,600.00	<mark>0</mark> .00	
Sponsorships	1,000.00	500.00	Auction + other?
Total Leadership Institute	21,600.00	<mark>)</mark> 500.00	
Newsletter			
Advertising	0.00	0.00	
Total Newsletter	0.00	0.00	No new advertising expected
TOTAL INCOME	43,472.00	31,935.18	
EXPENSE			
Audit	2,000.00	<mark>)</mark> 0.00	CPA audit required in 2018
Booth	100.00	<mark>)</mark> 0.00	
Committees			
Awards	600.00	354.78	Plaques, Meals
Total Committees	600.00	<mark>)</mark> 354.78	
Conference Expense	1,000.00	<mark>)</mark> 245.42	Reception(s) + 70th birthday expens
Diversity Alliance Stipends	3,000.00	<mark>)</mark> 0.00	
Dues/Subscriptions	150.00	<mark>)</mark> 150.00	ALA chapter dues
Exec Sec Salary			
Employer contribution	1,051.00	<mark>)</mark> 1,019.56	FICA/Medicare
Exec Sec Salary	13,730.00	13,327.60	3% increase in 2018
Total Exec Sec Salary	14,781.00	<mark>)</mark> 14,347.16	
Executive Board			
Recognition	0.00	0.00	
Travel	1,800.00	1,979.93	Exec Sec & Editor conference exper
Total Executive Board	1,800.00	1,979.93	
Fundraising Expense			

Inco		<u>e - Budget vs.</u> 70December-4,2015	Actual
Grocery Card Program	100.00	·	Offset by revenue
Total Fundraising Expense	100.00	35.00	
Insurance - Bond	550.00	1,034.95	Bond only 2018
Leadership Institute Expense			
Coordinator	2,500.00	2,500.00	2018 payment
Facilitator	7,500.00	0.00	Fee
Miscellaneous	1,082.00	0.00	Supplies
Travel	3,670.00	0.00	Coord, Facilitator, Mentors
YMCA of Rockies	14,683.20	2,668.00	Facility
Total Leadership Institute Expense	29,435.20	5,168.00	
MemberClicks	2,760.00	2,565.00	\$230/mo for 2018
Miscellaneous Expense			
Bank Charges	25.00	24.00	
Miscellaneous Expense - Other	20.00	20.00	CO Sec of State registration fees
Total Miscellaneous Expense	45.00	44.00	
Newsletter Ad Commissions	0.00	0.00	
Newsletter Editor	1,800.00	1,800.00	
Office Supplies	150.00	94.39	
PayPal Fees	575.00	0.00	Offset by revenue
Postage	150.00	57.21	
President-Travel	3,000.00	0.00	
Printing	300.00	60.39	Conference items
<b>Prof Dev Grant Awards</b>			
CE Preconference Grants	2,000.00	1,500.00	
Regular Grants	5,500.00	2,095.00	
<b>Total Prof Dev Grant Awards</b>	7,500.00	3,595.00	
Telephone	400.00	376.80	
Videoconferencing	500.00	499.90	Zoom no increase 2018
Web Hosting	150.00	29.70	
Webmaster	1,000.00	742.96	Conference expense reimbursemen
TOTAL EXPENSE	71,846.20	33,180.59	
NET INCOME	-28,374.20	-1,245.41	

# Income & Expense - Budget vs. Actual

January 1, 20157 December 4, 2015

INCOME
Conference
Dues
Checks
PayPal
Total Dues
Fundraising
AmazonSmile Donations
Donations
Friends of Leadership Institute
Grocery Card Program
Special Projects
Total Fundraising
Interest
Jobline
Leadership Institute
Participant Fees
Sponsorships
Total Leadership Institute
Newsletter
Advertising
Total Newsletter
TOTAL INCOME
EXPENSE
Audit
Booth
Committees
Awards
Total Committees
Rec <b>eptione(ω)</b> e+ <b>Εχρέhsb</b> irthday expenses
Diversity Alliance Stipends
Dues/Subscriptions
Exec Sec Salary
Employer contribution
Exec Sec Salary
Total Exec Sec Salary
Executive Board
Recognition
Exec Secr&valditor conference expense

Total Executive Board Fundraising Expense

## Income & Expense - Budget vs. Actual

January 1, 20157 December 4, 2015

**INCOME** Grocery Card Program

**Total Fundraising Expense** 

Insurance - Bond

Leadership Institute Expense

Coordinator

Facilitator

Miscellaneous

Travel

YMCA of Rockies

**Total Leadership Institute Expense** 

MemberClicks

Miscellaneous Expense

**Bank Charges** 

Miscellaneous Expense - Other

**Total Miscellaneous Expense** 

**Newsletter Ad Commissions** 

**Newsletter Editor** 

Office Supplies

**PayPal Fees** 

**Postage** 

**President-Travel** 

**Printing** 

**Prof Dev Grant Awards** 

CE Preconference Grants

Regular Grants

**Total Prof Dev Grant Awards** 

Telephone

Videoconferencing

**Web Hosting** 

Confedences expense reimbursement

**TOTAL EXPENSE** 

**NET INCOME**