Cash Basis

	Jan - Dec 20	Budget	% of Budget
Income Conference	9,720.39	9,720.39	100.0%
Dues Checks PayPal Zelle payments Dues - Other	2,900.07 6,730.46 130.00 0.00	0.00 0.00 0.00 18,000.00	100.0% 100.0% 100.0% 0.0%
Total Dues	9,760.53	18,000.00	54.2%
Fundraising AmazonSmile Donations Donations Grocery Card Program Fundraising - Other	172.65 149.60 298.74 0.00	500.00 100.00 300.00 0.00	34.5% 149.6% 99.6% 0.0%
Total Fundraising	620.99	900.00	69.0%
Interest Jobline Leadership Institute Participant Fees Sponsorships	141.89 337.64 0.00 485.20	700.00 600.00 20,810.00 500.00	20.3% 56.3% 0.0% 97.0%
Total Leadership Institute	485.20	21,310.00	2.3%
Miscellaneous Income Newsletter	1,001.21	1,001.28	100.0%
Advertising	0.00	300.00	0.0%
Total Newsletter	0.00	300.00	0.0%
Total Income	22,067.85	52,531.67	42.0%
Gross Profit	22,067.85	52,531.67	42.0%
Expense Audit Booth Committees Awards	0.00 0.00 0.00	0.00 200.00 0.00	0.0% 0.0% 0.0%
Total Committees	0.00	0.00	0.0%
Conference Expense	0.00	0.00	0.0%
Dues/Subscriptions	0.00	150.00	0.0%
Exec Sec Salary Employer contribution Exec Sec Salary - Other	559.82 7,318.16	1,119.68 14,636.30	50.0% 50.0%
Total Exec Sec Salary	7,877.98	15,755.98	50.0%
Executive Board Travel	0.00	100.00	0.0%
Total Executive Board	0.00	100.00	0.0%
Fundraising Expense Grocery Card Program	0.00	0.00	0.0%
Total Fundraising Expense	0.00	0.00	0.0%
Insurance - Bond	1,034.95	1,050.00	98.6%

Cash Basis

	Jan - Dec 20	Budget	% of Budget
Leadership Institute Expense			
Coordinator	1,875.00	2,500.00	75.0%
Institute Facilitator	0.00	7,500.00	0.0%
Institute Facility/Location	-2,865.53	8,300.00	-34.5%
Leadership Institute - Misc	0.00	1,250.00	0.0%
Travel	0.00	1,380.00	0.0%
Total Leadership Institute Expense	-990.53	20,930.00	-4.7%
MemberClicks	2,649.88	3,500.00	75.7%
Miscellaneous Expense			
Bank Charges	18.00	50.00	36.0%
Miscellaneous Expense - Other	30.00	20.00	150.0%
Total Miscellaneous Expense	48.00	70.00	68.6%
Newsletter Ad Commissions	0.00	75.00	0.0%
Newsletter Editor	1,400.00	2,100.00	66.7%
PayPal Fees	0.00	0.00	0.0%
Postage	38.45	100.00	38.5%
President-Travel	0.00	1,500.00	0.0%
Printing	0.00	0.00	0.0%
Prof Dev Grant Awards			
CE Preconference Grants	0.00	2,000.00	0.0%
Regular Grants	150.00	5,500.00	2.7%
Prof Dev Grant Awards - Other	0.00	0.00	0.0%
Total Prof Dev Grant Awards	150.00	7,500.00	2.0%
Telephone	0.00	500.00	0.0%
Videoconferencing	537.40	1,038.00	51.8%
Web Hosting	28.70	400.00	7.2%
Webmaster	0.00	0.00	0.0%
Webmaster Travel	280.00		
Total Expense	13,054.83	54,968.98	23.7%
Net Income	9,013.02	-2,437.31	-369.8%