

**MPLA**  
**Income & Expense - Budget vs. Actual**  
**January 1, 2020 - December 2, 2020**

Cash Basis

	Jan - Dec 20	Budget	% of Budget
<b>Income</b>			
<b>Conference</b>	9,720.39	9,720.39	100.0%
<b>Dues</b>			
Checks	3,210.07	0.00	100.0%
PayPal	9,396.42	0.00	100.0%
Zelle payments	210.00	0.00	100.0%
Dues - Other	0.00	18,000.00	0.0%
<b>Total Dues</b>	12,816.49	18,000.00	71.2%
<b>Fundraising</b>			
AmazonSmile Donations	203.58	500.00	40.7%
Donations	149.60	100.00	149.6%
Grocery Card Program	298.74	300.00	99.6%
Fundraising - Other	0.00	0.00	0.0%
<b>Total Fundraising</b>	651.92	900.00	72.4%
<b>Interest</b>	141.89	700.00	20.3%
<b>Jobline</b>	554.40	600.00	92.4%
<b>Leadership Institute</b>			
Participant Fees	0.00	20,810.00	0.0%
Sponsorships	485.20	500.00	97.0%
<b>Total Leadership Institute</b>	485.20	21,310.00	2.3%
<b>Miscellaneous Income</b>	1,001.21	1,001.28	100.0%
<b>Newsletter</b>			
Advertising	776.50	300.00	258.8%
<b>Total Newsletter</b>	776.50	300.00	258.8%
<b>Total Income</b>	26,148.00	52,531.67	49.8%
<b>Gross Profit</b>	26,148.00	52,531.67	49.8%
<b>Expense</b>			
<b>Audit</b>	0.00	0.00	0.0%
<b>Booth</b>	0.00	200.00	0.0%
<b>Committees</b>			
Awards	0.00	0.00	0.0%
<b>Total Committees</b>	0.00	0.00	0.0%
<b>Conference Expense</b>	0.00	0.00	0.0%
<b>Dues/Subscriptions</b>	150.00	150.00	100.0%
<b>Exec Sec Salary</b>			
Employer contribution	839.74	1,119.68	75.0%
Exec Sec Salary - Other	10,977.24	14,636.30	75.0%
<b>Total Exec Sec Salary</b>	11,816.98	15,755.98	75.0%
<b>Executive Board</b>			
Travel	0.00	100.00	0.0%
<b>Total Executive Board</b>	0.00	100.00	0.0%
<b>Fundraising Expense</b>			
Grocery Card Program	0.00	0.00	0.0%
<b>Total Fundraising Expense</b>	0.00	0.00	0.0%
<b>Insurance - Bond</b>	1,034.95	1,050.00	98.6%

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<b>Leadership Institute Expense</b>			
Coordinator	2,500.00	2,500.00	100.0%
Institute Facilitator	0.00	7,500.00	0.0%
Institute Facility/Location	-2,865.53	8,300.00	-34.5%
Leadership Institute - Misc	0.00	1,250.00	0.0%
Travel	0.00	1,380.00	0.0%
<b>Total Leadership Institute Expense</b>	-365.53	20,930.00	-1.7%
<b>MemberClicks</b>	3,182.38	3,500.00	90.9%
<b>Miscellaneous Expense</b>			
Bank Charges	22.00	50.00	44.0%
Miscellaneous Expense - Other	30.00	20.00	150.0%
<b>Total Miscellaneous Expense</b>	52.00	70.00	74.3%
<b>Newsletter Ad Commissions</b>	0.00	75.00	0.0%
<b>Newsletter Editor</b>	2,100.00	2,100.00	100.0%
<b>PayPal Fees</b>	0.00	0.00	0.0%
<b>Postage</b>	53.90	100.00	53.9%
<b>President-Travel</b>	0.00	1,500.00	0.0%
<b>Printing</b>	0.00	0.00	0.0%
<b>Prof Dev Grant Awards</b>			
CE Preconference Grants	0.00	2,000.00	0.0%
Regular Grants	150.00	5,500.00	2.7%
Prof Dev Grant Awards - Other	0.00	0.00	0.0%
<b>Total Prof Dev Grant Awards</b>	150.00	7,500.00	2.0%
<b>Telephone</b>	0.00	500.00	0.0%
<b>Videoconferencing</b>	537.40	1,038.00	51.8%
<b>Web Hosting</b>	28.70	400.00	7.2%
<b>Webmaster</b>	0.00	0.00	0.0%
<b>Webmaster Travel</b>	280.00		
<b>Total Expense</b>	19,020.78	54,968.98	34.6%
<b>Net Income</b>	<b>7,127.22</b>	<b>-2,437.31</b>	<b>-292.4%</b>