

MPLA
Income & Expense - Budget vs. Actual
January 1, 2020- December 31, 2020

Cash Basis

	Jan - Dec 20	Budget	% of Budget
Income			
Conference	9,720.39	9,720.39	100.0%
Dues			
Checks	4,615.00	0.00	100.0%
PayPal	11,477.57	0.00	100.0%
Zelle payments	275.00	0.00	100.0%
Dues - Other	0.00	18,000.00	0.0%
Total Dues	16,367.57	18,000.00	90.9%
Fundraising			
AmazonSmile Donations	203.58	500.00	40.7%
Donations	175.63	100.00	175.6%
Grocery Card Program	441.29	300.00	147.1%
Fundraising - Other	0.00	0.00	0.0%
Total Fundraising	820.50	900.00	91.2%
Interest	386.78	700.00	55.3%
Jobline	600.00	600.00	100.0%
Leadership Institute			
Participant Fees	0.00	20,810.00	0.0%
Sponsorships	500.00	500.00	100.0%
Leadership Institute - Other	2,865.53		
Total Leadership Institute	3,365.53	21,310.00	15.8%
Miscellaneous Income	1,000.00	1,000.00	100.0%
Newsletter			
Advertising	800.00	300.00	266.7%
Total Newsletter	800.00	300.00	266.7%
Total Income	33,060.77	52,530.39	62.9%
Gross Profit	33,060.77	52,530.39	62.9%
Expense			
Audit	0.00	0.00	0.0%
Booth	0.00	200.00	0.0%
Committees			
Awards	0.00	0.00	0.0%
Total Committees	0.00	0.00	0.0%
Conference Expense	0.00	0.00	0.0%
Dues/Subscriptions	150.00	150.00	100.0%
Exec Sec Salary			
Employer contribution	1,119.66	1,119.68	100.0%
Exec Sec Salary - Other	14,636.32	14,636.30	100.0%
Total Exec Sec Salary	15,755.98	15,755.98	100.0%
Executive Board			
Travel	19.50	100.00	19.5%
Total Executive Board	19.50	100.00	19.5%
Fundraising Expense			
Grocery Card Program	0.00	0.00	0.0%
Total Fundraising Expense	0.00	0.00	0.0%
Insurance - Bond	1,034.95	1,050.00	98.6%

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Leadership Institute Expense			
Coordinator	2,500.00	2,500.00	100.0%
Institute Facilitator	0.00	7,500.00	0.0%
Institute Facility/Location	0.00	8,300.00	0.0%
Leadership Institute - Misc	0.00	1,250.00	0.0%
Travel	0.00	1,380.00	0.0%
Total Leadership Institute Expense	2,500.00	20,930.00	11.9%
MemberClicks	3,448.63	3,500.00	98.5%
Miscellaneous Expense			
Bank Charges	24.00	50.00	48.0%
Miscellaneous Expense - Other	30.00	20.00	150.0%
Total Miscellaneous Expense	54.00	70.00	77.1%
Newsletter Ad Commissions	120.00	75.00	160.0%
Newsletter Editor	2,100.00	2,100.00	100.0%
PayPal Fees	463.23	0.00	100.0%
Postage	72.60	100.00	72.6%
President-Travel	0.00	1,500.00	0.0%
Printing	0.00	0.00	0.0%
Prof Dev Grant Awards			
CE Preconference Grants	0.00	2,000.00	0.0%
Regular Grants	150.00	5,500.00	2.7%
Prof Dev Grant Awards - Other	0.00	0.00	0.0%
Total Prof Dev Grant Awards	150.00	7,500.00	2.0%
Telephone	411.60	500.00	82.3%
Videoconferencing	537.40	1,038.00	51.8%
Web Hosting	28.70	400.00	7.2%
Webmaster	0.00	0.00	0.0%
Webmaster Travel	280.00		
Total Expense	27,126.59	54,968.98	49.3%
Net Income	5,934.18	-2,438.59	-243.3%