

MPLA
Income & Expense - Budget vs. Actual
January 1, 2021 - July 7, 2021

Cash Basis

	Jan - Dec 21	Budget	% of Budget
Income			
Dues			
Checks	3,212.50	5,500.00	58.4%
PayPal	5,766.09	9,300.00	62.0%
Zelle payments	65.00	200.00	32.5%
Total Dues	9,043.59	15,000.00	60.3%
Fundraising			
AmazonSmile Donations	78.22	200.00	39.1%
Donations	0.00	0.00	0.0%
Friends of Leadership Institute	0.00	0.00	0.0%
Grocery Card Program	155.10	450.00	34.5%
Special Projects	0.00	0.00	0.0%
Fundraising - Other	0.00	0.00	0.0%
Total Fundraising	233.32	650.00	35.9%
Interest	0.00	200.00	0.0%
Jobline	215.73	550.00	39.2%
Newsletter			
Advertising	0.00	750.00	0.0%
Total Newsletter	0.00	750.00	0.0%
Total Income	9,492.64	17,150.00	55.4%
Gross Profit	9,492.64	17,150.00	55.4%
Expense			
Archival Storage	0.00	45.00	0.0%
Audit	0.00	1,000.00	0.0%
Committees			
Awards	329.40	500.00	65.9%
Total Committees	329.40	500.00	65.9%
Conference Expense	0.00	0.00	0.0%
Dues/Subscriptions	150.00	150.00	100.0%
Exec Sec Salary			
Employer contribution	559.83	1,119.68	50.0%
Executive Secretary Salary	0.00	14,636.30	0.0%
Exec Sec Salary - Other	7,318.16		
Total Exec Sec Salary	7,877.99	15,755.98	50.0%
Executive Board			
Travel	0.00	25.00	0.0%
Total Executive Board	0.00	25.00	0.0%
Insurance - Bond	0.00	550.00	0.0%
Leadership Institute Expense			
Institute Facilitator	500.00		
Total Leadership Institute Expense	500.00		
MemberClicks	1,677.38	3,354.72	50.0%
Miscellaneous Expense			
Bank Charges	12.00	24.00	50.0%
Credit Card Charges	0.00	30.00	0.0%
Miscellaneous Expense - Other	20.00		
Total Miscellaneous Expense	32.00	54.00	59.3%
Newsletter Ad Commissions	0.00	120.00	0.0%
Newsletter Editor	1,050.00	2,100.00	50.0%
Postage	120.60	150.00	80.4%
Prof Dev Grant Awards	0.00	1,000.00	0.0%

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Telephone	0.00	450.00	0.0%
Videoconferencing	499.90	500.00	100.0%
Web Hosting	28.70	500.00	5.7%
Total Expense	<u>12,265.97</u>	<u>26,254.70</u>	<u>46.7%</u>
Net Income	<u>-2,773.33</u>	<u>-9,104.70</u>	<u>30.5%</u>