Income & Expense - Budget vs. Actual January 1, 2021- October 6, 2021

	Jan - Dec 21	Budget	% of Budget
Income			
Dues Checks	3,407.50 6,782.45	5,500.00	62.0%
PayPal Zelle payments	85.00	9,300.00 200.00	72.9% 42.5%
Total Dues	10,274.95	15,000.00	68.5%
Fundraising AmazonSmile Donations Donations	112.51 0.00	200.00 0.00	56.3% 0.0%
Friends of Leadership Institute Grocery Card Program Special Projects	0.00 240.75 0.00	0.00 450.00 0.00	0.0% 53.5% 0.0%
Fundraising - Other	0.00	0.00	0.0%
Total Fundraising	353.26	650.00	54.3%
Interest Jobline Newsletter	27.25 574.33	200.00 550.00	13.6% 104.4%
Advertising	0.00	750.00	0.0%
Total Newsletter	0.00	750.00	0.0%
Total Income	11,229.79	17,150.00	65.5%
Gross Profit	11,229.79	17,150.00	65.5%
Expense Archival Storage Audit	0.00 650.00	45.00 1,000.00	0.0% 65.0%
Committees Awards	329.40	500.00	65.9%
Total Committees	329.40	500.00	65.9%
Conference Expense	0.00	0.00	0.0%
Dues/Subscriptions Exec Sec Salary	150.00	150.00	100.0%
Employer contribution Executive Secretary Salary Exec Sec Salary - Other	839.74 0.00 10,977.24	1,119.68 14,636.30	75.0% 0.0%
Total Exec Sec Salary	11,816.98	15,755.98	75.0%
Executive Board Travel	0.00	25.00	0.0%
Total Executive Board	0.00	25.00	0.0%
Insurance - Bond Leadership Institute Expense	0.00	550.00	0.0%
Institute Facilitator	500.00		
Total Leadership Institute Expense MemberClicks	500.00 2,236.52	3,354.72	66.7%
Miscellaneous Expense Bank Charges Credit Card Charges Miscellaneous Expense - Other	18.00 0.00 20.00	24.00 30.00	75.0% 0.0%
Total Miscellaneous Expense	38.00		70.4%
Newsletter Ad Commissions Newsletter Editor Postage	120.00 1,750.00 151.66	120.00 2,100.00 150.00	100.0% 83.3% 101.1%
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	Jan - Dec 21	Budget	% of Budget
Telephone	0.00	450.00	0.0%
Videoconferencing	499.90	500.00	100.0%
Web Hosting	28.70	500.00	5.7%
Total Expense	18,271.16	26,254.70	69.6%
Net Income	-7,041.37	-9,104.70	77.3%