

MPLA
Income & Expense - Budget vs. Actual

January 1, 2021 - December 31, 2021

Cash Basis

| | Jan - Dec 21 | Budget | \$ Over Budget | % of Budget |
|---|--------------|-----------|----------------|-------------|
| Income | | | | |
| Dues | | | | |
| Checks | 5,272.50 | 5,500.00 | -227.50 | 95.9% |
| PayPal | 11,027.33 | 9,300.00 | 1,727.33 | 118.6% |
| Zelle payments | 300.00 | 200.00 | 100.00 | 150.0% |
| Total Dues | 16,599.83 | 15,000.00 | 1,599.83 | 110.7% |
| Fundraising | | | | |
| AmazonSmile Donations | 132.74 | 200.00 | -67.26 | 66.4% |
| Donations | 0.00 | 0.00 | 0.00 | 0.0% |
| Friends of Leadership Institute | 0.00 | 0.00 | 0.00 | 0.0% |
| Grocery Card Program | 323.94 | 450.00 | -126.06 | 72.0% |
| Special Projects | 0.00 | 0.00 | 0.00 | 0.0% |
| Fundraising - Other | 0.00 | 0.00 | 0.00 | 0.0% |
| Total Fundraising | 456.68 | 650.00 | -193.32 | 70.3% |
| Interest | 50.10 | 200.00 | -149.90 | 25.1% |
| Jobline | 764.81 | 550.00 | 214.81 | 139.1% |
| Newsletter Advertising | 771.59 | 750.00 | 21.59 | 102.9% |
| Total Newsletter | 771.59 | 750.00 | 21.59 | 102.9% |
| Total Income | 18,643.01 | 17,150.00 | 1,493.01 | 108.7% |
| Gross Profit | 18,643.01 | 17,150.00 | 1,493.01 | 108.7% |
| Expense | | | | |
| Archival Storage | 0.00 | 45.00 | -45.00 | 0.0% |
| Audit | 650.00 | 1,000.00 | -350.00 | 65.0% |
| Committees | | | | |
| Awards | 329.40 | 500.00 | -170.60 | 65.9% |
| Total Committees | 329.40 | 500.00 | -170.60 | 65.9% |
| Conference Expense | 0.00 | 0.00 | 0.00 | 0.0% |
| Dues/Subscriptions | 150.00 | 150.00 | 0.00 | 100.0% |
| Exec Sec Salary | | | | |
| Employer contribution | 1,119.66 | 1,119.68 | -0.02 | 100.0% |
| Executive Secretary Salary | 0.00 | 14,636.30 | -14,636.30 | 0.0% |
| Exec Sec Salary - Other | 14,636.32 | | | |
| Total Exec Sec Salary | 15,755.98 | 15,755.98 | 0.00 | 100.0% |
| Executive Board | | | | |
| Travel | 12.80 | 25.00 | -12.20 | 51.2% |
| Total Executive Board | 12.80 | 25.00 | -12.20 | 51.2% |
| Insurance - Bond | 502.00 | 550.00 | -48.00 | 91.3% |
| Leadership Institute Expense | | | | |
| Institute Facilitator | 500.00 | | | |
| Total Leadership Institute Expense | 500.00 | | | |
| MemberClicks | 3,354.80 | 3,354.72 | 0.08 | 100.0% |
| Miscellaneous Expense | | | | |
| Bank Charges | 24.00 | 24.00 | 0.00 | 100.0% |
| Credit Card Charges | 0.00 | 30.00 | -30.00 | 0.0% |
| Miscellaneous Expense - Other | 20.00 | | | |
| Total Miscellaneous Expense | 44.00 | 54.00 | -10.00 | 81.5% |
| Newsletter Ad Commissions | 120.00 | 120.00 | 0.00 | 100.0% |
| Newsletter Editor | 2,100.00 | 2,100.00 | 0.00 | 100.0% |
| Postage | 184.53 | 150.00 | 34.53 | 123.0% |
| Prof Dev Grant Awards | | | | |
| CE Preconference Grants | 1,000.00 | | | |
| Prof Dev Grant Awards - Other | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| Total Prof Dev Grant Awards | 1,000.00 | 1,000.00 | 0.00 | 100.0% |

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| Telephone | 482.88 | 450.00 | 32.88 | 107.3% |
| Videoconferencing | 499.90 | 500.00 | -0.10 | 100.0% |
| Web Hosting | 28.70 | 500.00 | -471.30 | 5.7% |
| Total Expense | 25,714.99 | 26,254.70 | -539.71 | 97.9% |
| Net Income | -7,071.98 | -9,104.70 | 2,032.72 | 77.7% |